Section #6: Tools & Resources

- A More Disciplined Approach is a Skill and Can be Learned
- One Change at a Time, do it For a Month
- Mini 'Keep Score' Approach- Tick Marks on a Piece of Paper, Then a Reward For Doing it!
- Same 'Folder Names' For Off Line and Online

- Remove as Much Off Your Plate as Possible
- One INBOX For All Hard Copy Stuff, Then Work It-Calls, Projects, Person, etc., Worked at Least Every Other Day
- One INBOX for Electronic, Worked at Least Daily
- 4 D's-Delete, Delegate, Do it Now, Defer it (and File it For Later)

- Plan Next Day as the Last Task of the Day (do the 'Why am I Doing This?' cCheck)
- Plan Next Week as the Last Task on Friday (do the 'Why am I Doing This?' Check)
- Dr. Bill Dorfman- WIN, What's Important Now?
- Keep Things Simple, Complicated=Time-Waster
- Be Consistent and Stick to a Routine 80% of the Time
- Like to Do and Don't Like to Do List
- 'PSBF'-Put Stuff Back Fast!

- Consider Getting Invoices, Statements via Email vs. Hard Copy in the Mail
- Email Process, Create the Same Folders as Your Offline World
- Got an Idea and Want to Talk About it? Leave a Voicemail For Yourself so it is Transcribed and Emailed to You.
- Manage the Day in 30 Minute Blocks (or 15)
- On All Appointments, Include the Phone Number

- STOP the Inflow--- Cancel Subscriptions, Opt Out of Unnecessary Email Lists
- Create a Separate Email Account For 'Reference' Emails You Receive
- Use Checklists (Packing For a Talk, Agreement Checklist, etc.)
- Consider Auto-Bill Payments With Your Bank
- Most Important Step, What Can I Get Rid of/Eliminate/Delegate Off my List
- Work LESS=Keep MORE \$\$!

- Place Ideas/Actions in One Place
- Separate Tasks, Ideas by Using a New Sheet of Paper, Easy to Tear Out and Then to a File Folder
- Group Similar Tasks Together (Mail Time= Open, Sort, Address, Stamp, etc.)
- Create Routines, Like Brushing Your Teeth;
 Should Not Have to Think About it...

- Bottom Line- if You Like Doing it, it Gets Done. If You do Not Like Doing it, it Does Not Get Done. Any Questions?
- The Old Fashioned Tickler Follow-Up File=31
 Days + 12 Months is 43 Folders
- Always Write Down, 'What's the Next Small Step'. Create Brochure (Big Project) May be on Your List, You Must Write Down the First Action You Will Take=Write my Biography is the 'What's the Next Small Step'

- If You Have Piles of Paper-Try This:
- Step 1 is to Get the Trash Can and Start 'Using it'
 - If you can get access to it, online or on your computer/network
 - If you haven't used it for xxx months or will not use it in the next xxx months...TRASH IT
- If Tax/Legal Related KEEP and File (www.irs.gov)
- After That, 'Bucket' the Remaining Papers Into Major Categories
 - Then, file, delegate it, or do it now (insurance, taxes, financial, charity, medical, TO-READ, TO-CALL, etc.)
- Can You Believe That 80% of What is Filed...Never Sees the Light of Day Ever Again?

- I Don't Have Time=You Are NOT Making the Time!
- Create Receipts File or Box, Newest One Always in the Front and Process it Weekly or Monthly,
- Simple Project Plan- Define the Goal, See the End Point and Plan Backwards With Timelines, Answer 'What Could go Wrong', Plan to Overcome the Issues
- Magazines-Tear Out the Article, Read it and Then (Trash, Share it, File it if Related to a Project)

-CASE STUDY-

Kathryn Perry/Anacortes, WA

"...what I really did not understand was how my operations was stopping me from my success...I walked out with something every hour on the hour with a new idea and a-ha, and confidence in my ability to implement it right away!"



"2-Minute Drill"	
Start, Stop, Continue	
I need to START	
Place a number 1 next to your TOP item, then 2, etc.	

"2-Minute Drill"		
Start, Stop, Continue		
I Need to STOP		
Place a number 1 next to your TOP item, then 2, etc.		

"2-Minute Drill"	
Start, Stop, Continue	
I need to Continue	
Place a number 1 next to your TOP item, then 2, etc.	

Davy's 'Forced Ranking' System www.PrioritizeBlueprint.com





· No More 'Guessing' What You Should be Doing Right-Now! web Accessible!





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Rea	l-World Calculation
Idea/Task	\$/Year
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Total Place a STA	\$ AR next to your TOP item, TAKE ACTION NOW!
	action to jour for hom, militario from the

-CASE STUDY-

Brian & Genessy Safdari/Valencia, CA

"Davy accomplished <u>more in one day</u> than we could in 6-months!"

